

# Close deals faster with Dropbox for Salesforce



Sales professionals rely on both Salesforce and Dropbox to organize and access important customer information. With the Dropbox for Salesforce integration, you can sync, share, and collaborate on files within the Salesforce environment. Together, these best-in-class apps help you work faster at home or on the road, with more time to focus on growing your business.

## Keep your team in sync

### Smooth sales transitions

Improve the process of passing accounts and opportunities from one salesperson to the next by keeping all of your information in one place. Quickly share files or folders via Chatter to streamline communication between distributed teams and offices. You'll always have the latest version, because Dropbox syncs your changes as soon as you make them.

### Sell anywhere

Keeping Dropbox files in Salesforce means you'll have them on hand whether you're in the office, on the road or at a client site. Access customer files stored in Dropbox through the Salesforce1 mobile app, or use the Dropbox mobile app to access Salesforce records easily, even when offline.

## Protect your most important files

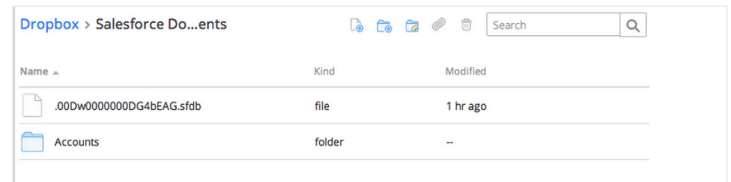
### Set custom access levels

Permissions are mapped between Dropbox and Salesforce, so you'll always have visibility and control over who can access sensitive files. Set policies for sharing outside your Dropbox Business team, as well as passwords and expirations for shared links, to protect your most valuable information.

### Control and monitor usage

Maintain visibility into team member activities by pulling comprehensive audit logs through the Dropbox for Business Admin Console and viewing the dynamic activity dashboards within Salesforce.

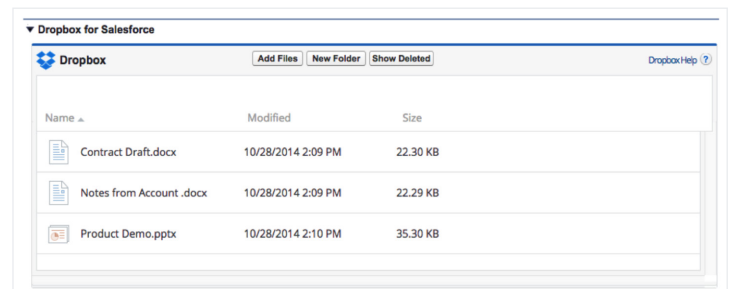
### Dropbox



Name	Kind	Modified
.00Dw000000DG4bEAG.sfdb	file	1 hr ago
Accounts	folder	--



### Salesforce



Name	Modified	Size
Contract Draft.docx	10/28/2014 2:09 PM	22.30 KB
Notes from Account .docx	10/28/2014 2:09 PM	22.29 KB
Product Demo.pptx	10/28/2014 2:10 PM	35.30 KB

