



eSignatures made easy with Dropbox and HelloSign

Securely create, request, sign, and store your most important documents with Dropbox and HelloSign.

Agreements are critical to universities and colleges. From employment contracts to facility leases to research NDAs and financial aid forms, the ability to send and sign documents quickly and store them securely vitally impacts a university or college's operations. Through Dropbox Extensions, Dropbox integrates with HelloSign's eSignature platform and other best-of-breed eSignature solutions, to make it easy to request documents for signature or send out signed documents directly from Dropbox.

eSignature workflows completed at lightning speed



Create and Send

Create documents in Dropbox and send them (or existing documents) directly from Dropbox for signing



Sign

Sign documents or request legally-binding signatures with HelloSign



Retain

Securely save all your signed documents in Dropbox. Search and access anytime.

Signing and sending documents with HelloSign is faster than paper forms—saving time and money, while also improving completion rates.

Here are 3 reasons why universities and colleges around the world choose Dropbox and HelloSign on teams including Admissions, Facilities, Human Resources, Operations, and Research.

1. Keep everything secure

- Have secure and legally binding signatures. HelloSign is SOC2 Type I and HIPAA compliant, in addition to all major e-signature laws, including ESIGN, UETA, and European eIDAS.
- All HelloSign signatures also come with a full audit trail of signer events
- Safeguard signed documents in Dropbox with our advanced architecture, designed with multi-layered protection and strict encryption

2. Move faster

- Get faster time to signature. Agreements, forms, contracts, POs, NDAs are signed up to 80% faster¹ with HelloSign compared to traditional print/sign/scan processes.
- With HelloSign, improve document completion rates by as much as 26%
- Save time by creating templates in HelloSign for commonly used agreements like financial aid applications or new faculty agreements

3. Implement with ease

- With intuitive design, both Dropbox and HelloSign outrank legacy players on ease of use and ease of administration^{2,3}
- HelloSign is known to have higher adoption than other similar solutions²
- Because Dropbox is easy to use and implement, IT staff spend 31% less time supporting collaboration management⁴

¹ HelloSign customer analysis and story for Lienwavers.io, Hubspot

² G2 Crowd 2018 eSignature Implementation and Customer Satisfaction Index

³ Spiceworks Cloud Storage Services Survey (2018)

⁴ The Business Value of Dropbox Business in Supporting Collaboration: An IDC White Paper, Sponsored by Dropbox (2018)