

46 million...



## **46 million: the number of Dropbox connections between college and university users.**

Dropbox provides the connective tissue between researchers, staff, and students. We fuel a collaboration network that extends the reach of colleges and universities from a local level to a national or truly global one.

Dropbox not only offers deeply discounted pricing for educational institutions, but also allows IT teams to stay in line with compliance regulations and keep vital research and IP safe from hackers. All while providing a tool that students, researchers, professors, and staff already use and love.

## Collaboration in higher education

As funding pressures and competition mount, higher education institutions have realized the importance of enabling internal and external collaborative work to retain their edge in research and teaching. Using the right collaborative technologies can unlock efficiency, greater innovation, and enhanced student learning.

Selected by over 6,000 higher education institutions globally, Dropbox elevates collaboration by addressing the unique needs of university IT teams, administrators, professors, researchers, and students. Whether it's joining disparate research teams who need to protect and share sensitive data or facilitating seamless professor-student interactions, Dropbox is the trusted solution for your institution's file sharing, collaborative working, and security needs.



## **6,000+ colleges and universities globally choose Dropbox to unlock collaboration, including:**

### **The University of Sydney, Australia**

*“Collaboration is vital to our success as a University. Technology and digital innovation are key to the unique learning experience offered at the University of Sydney. As our staff undertake multidisciplinary research, they increasingly need to coordinate with different areas of the University. Dropbox fast-tracks this process.”*

— Mike Day, Chief Information Officer

### **University of Cambridge, United Kingdom**

*“We want to ensure that our staff and students have the best choice of technology solutions available to them at their fingertips, and therefore offering Dropbox has given everyone the opportunity to work more effectively with co-workers both here and elsewhere.”*

— Dr. Mark Ferrar, Chief Architect,  
University Information Systems

### **The Wharton School at the University of Pennsylvania, United States**

*“Dropbox provides an amazing balance of feature-rich usability and security. We leverage Dropbox to enable seamless collaboration between faculty and students while protecting their cutting-edge academic research and other sensitive data.”*

— Dan Alig, Chief Information Officer

# At Dropbox, the security of your data is our highest priority

We take a four-pronged approach, starting with the product infrastructure itself, the security features we provide, privacy policies, and strict compliance with industry regulations.

## **Security at the core of our product**

- Distributed and decentralized infrastructure for security, performance and reliability
- Regular application, network, and other security vulnerability testing (internal and third party)
- Data at rest: hashed and encrypted (AES256-bit)
- Data in transit: SSL/TLS (AES 128-bit or higher)

## **Control and visibility features**

- Identity and access management
- Sharing and file controls
- Administrative actions
- Comprehensive audit logs

## Privacy

Dropbox is one of the first major cloud service providers to achieve certification with ISO 27018—an emerging international standard for privacy and data protection that applies to cloud service providers. This certification demonstrates our commitment to privacy and data protection practices, and provides a basis for which our customers can address common regulatory and contractual requirements or questions.

## Compliance with standards and regulations

- ISO 27001 (Information Security Management)
- ISO 27017 (Cloud Security)
- US Family Education Rights and Privacy Act (FERPA)
- Cloud Security Alliance: Security, Trust and Assurance Registry (CSA STAR)
- BSI C5 Attestation Report (Germany)
- SOC 1, 2 and 3

Dropbox customers who intend to store Health Insurance Portability and Accountability Act (HIPAA) and Health Information Technology for Economic and Clinical Health Act (HITECH) data inside Dropbox have the ability to sign a business associate agreement (BAA).

## Dropbox seamlessly integrates with tools you already use, which simplifies access for everyone

As you collaborate with researchers, colleagues, or students, you don't want anything to slow you down or deter participation. That's why Dropbox offers one platform for collaboration —making integration simple from virtually any device. Connect Dropbox to the apps you use every day, like Office 365, Blackboard, Active Directory, Turnitin, and Notability.

Dropbox not only comes standard with powerful security features, but also partners with the world's leading security companies to give you even more control and flexibility. And through Dropbox Business API partners, you can also enable SIEM, DLP, DRM, single sign-on (SSO), e-Discovery, and more.



*"Dropbox is our university-recommended collaboration and file storage solution. Leveraging the Dropbox and Cloudlock integration allowed us to securely deploy Dropbox while meeting our data compliance and security requirements, without impacting the user experience, across web, desktop and mobile."*

—Michael Berman, Chief Innovation Officer,  
California State University, Channel Islands



## Case study: University of Florida

Florida's flagship public university uses Dropbox to connect cooperative extension centers across 67 counties and bring learning directly to the state's residents.

### Uniting a campus through technology

With the rise of satellite campuses and remote work, universities around the world are trying to figure out the best way to collaborate across physical locations. At the University of Florida (UF), this challenge—and the technology required to solve it—might be understood better than at any other school in the country.

But standardizing tools and processes across those locations can be a struggle. "The hardest part of what we do isn't technology, it's communication," says Dan Cromer, IT Director of UF's Institute of Food and Agricultural Sciences (IFAS). "Getting everyone to follow the same processes takes a lot of work."

IFAS found that, in the absence of a user-friendly, centrally provided platform, employees were turning to their own tools, including personal Dropbox accounts, to overcome the distances between them. The resulting spread of data and processes across systems was negatively impacting both security and collaboration.

Instead of removing access to Dropbox—and forsaking user workflows and data—UF decided to embrace it by investing in a university account. UF’s deployment now extends to over 5,000 employees. For researchers, Dropbox serves as a key space for internal and external collaboration on grants.

For UF’s IT team, Dropbox plays an integral role in data management and collaboration across the university. “It sounds simple, but Dropbox just makes collaboration easier for employees,” says College of Pharmacy IT Director Lane Blanchard. “For the most part, users can manage their own folders and file structures because it’s straightforward for them.”

Employees across IT unanimously praise Dropbox for its simple approach and the reduced training and support required from IT. “I don’t think I’ve ever had a single complaint about Dropbox,” says Cromer. “And that’s a rare thing to say in this line of work.”

## Hear from a few of our customers

*“The dashboard is fantastic—we can see any usage that may be out of the norm. And with Dropbox’s encryption and compliance standards, we feel very safe putting our important files on the platform.”*

— Paul Kang, Assistant Director, Infrastructure,  
Chapman University

*“We could see users were accomplishing a lot of great work on Dropbox that wouldn’t necessarily translate to another tool. Making the choice to deploy Dropbox allowed all that great work to continue, uninterrupted, in the most secure way possible.”*

— Elias Eldayrie, Vice President and CIO,  
University of Florida

*“For our researchers, Dropbox serves as the connective tissue that enables the seamless transfer of information and insights. It strips away so many of the technology barriers our faculty and staff have faced in the past—things like version control, remote access and simple sharing—and allows them to focus purely on research and teaching.”*

—Beth Rugg, Assistant Vice Chancellor for Client  
Engagement, UNC Charlotte

*"A faculty member said to me, 'I wanted to thank you for one of the best innovations you've done—bringing Dropbox to our campus.' From my seat, that sums up Dropbox Education's impact."*

— Amir Dabirian, CIO, California State University, Fullerton

To learn more about how Dropbox can help make learning and research easier and more secure on your campus, visit [dropbox.com/education](https://dropbox.com/education).

