



DROPBOX FACT SHEET

About Dropbox

Dropbox's mission is to simplify the way people work together. With more than 500 million registered users around the world, we're building the world's simplest, most powerful collaboration platform.

Dropbox is headquartered in **San Francisco**, with offices in **Austin, New York, Seattle, Washington D.C., Amsterdam** (Netherlands), **Dublin** (Ireland), **Hamburg** (Germany), **Herzliya** (Israel), **London** (United Kingdom), **Paris** (France), **Sydney** (Australia), and **Tokyo** (Japan).

Our Products

Dropbox Basic is the simple, powerful home for your photos, videos, docs, and other files. Your stuff is safe, accessible, and easily shared – no matter where you are. Any file you save to your Dropbox is automatically saved to all your computers, phones or tablets, and the Dropbox website. Plus, Dropbox secures your files with AES-256 bit encryption and two-step verification.

Dropbox Plus provides unrivaled sync along with 1 TB of space, powerful sharing features, and increased control. Whether you're a professor sending out lesson plans, a musician creating and sharing a new composition, or a consultant refining a proposal, Dropbox Plus is home for your passion and creativity.

Dropbox Education is designed to meet the needs of educational institutions and help faculty and staff at colleges and universities stay productive. It offers extended version history, enhanced visibility and control, and integration with higher education tools like Blackboard, Turnitin and Moodle. Teams get 15 GB of shared storage for each user—giving, for example, a 300-person team 4.5 TB of space.

Dropbox Business lets 200,000 organizations and businesses — from Under Armour, to National Geographic, to Lagardère Active to News Corp — work the way they want so they can be more productive. With easy-to-use controls, IT admins get full visibility and control over how critical work files are accessed and shared, while letting team members continue to use the products they know and love.

Dropbox Enterprise is the Dropbox your employees love with the advanced security, controls, and support your enterprise needs.

Dropbox Paper is a collaboration tool, currently in beta, for teams to capture and build on ideas together.

Key Partners

Dropbox has developed strategic partnerships with many technology, OEM, distribution, platform, and channel partners to scale globally and deliver integrated end-user experiences. Our partners today include Adobe, Dell, Deutsche Telekom, HPE, IBM, Microsoft, Samsung, SoftBank, Telmex, Vodafone, and many others.

Stats

- Dropbox has over **500 million registered users**
- Dropbox has over **200,000 Dropbox Business customers**
- Dropbox has users in **200 countries and territories**
- Dropbox has **13 offices** globally

June 2007	Drew Houston and Arash Ferdowsi co-found Dropbox
September 2008	Dropbox launches publicly
September 2009	Dropbox for iPhone app is released
April 2010	Dropbox Android app, iPad app, and Mobile API are released
October 2011	Dropbox Core API launches for mobile and web app
November 2011	Dropbox launches Dropbox for Teams
August 2012	Dropbox inks worldwide partnership with Samsung; launches two-step verification
November 2012	Dropbox reaches 100 million registered users
February 2013	Dropbox for Teams adds admin console to give IT increased visibility and sharing controls
April 2013	Dropbox renames Dropbox for Teams as Dropbox for Business; partners with identity providers to offer enhanced Active Directory integration, including single sign-on (SSO)
June 2013	The Dropbox Partner Network lets solutions providers resell and support Dropbox Business
November 2013	Dropbox previews the all-new Dropbox Business, with separation of personal and business accounts and new IT admin features
May 2014	Dropbox surpasses 300 million registered users
August 2014	Dropbox Pro adds new sharing controls, safeguards for lost devices, and 1 TB of space
September 2014	Dropbox co-launches the security advocacy organization Simply Secure
November 2014	Dropbox announces Microsoft partnership. Users can access, edit, and share Dropbox files from Office mobile applications
December 2014	The Dropbox Business API launches with leading enterprise integrations around eDiscovery, data loss prevention and more to serve the 100,000 companies on Dropbox Business
June 2015	Dropbox reaches 400 million registered users
October 2015	Dropbox announces partnership with Adobe to simplify work with PDFs
November 2015	Dropbox announces Dropbox Enterprise, the new Dropbox Partner Network, HIPAA compliance, and reports 150,000 business customers
March 2016	Dropbox reaches 500 million registered users; unveils its own dedicated storage infrastructure
July 2016	Dropbox announces it is free cash flow positive and has almost 200,00 business customers Dropbox launches AdminX, offering a reimagined admin experience and new team folders
September 2016	Dropbox announces European Infrastructure available to Dropbox Business, Dropbox Enterprise and Dropbox Education customers; announces EU-U.S. Privacy Shield certification
November 2016	Dropbox expands global infrastructure, updates Admin X tools and Dropbox Paper goes into beta

January 2017

Dropbox introduces Smart Sync, makes Paper generally available in 21 languages worldwide, launches redesigned web interface, and rolls out three new Dropbox Business packages. Dropbox announces it has surpassed \$1 billion in revenue run rate, making it the fastest SaaS company to reach this milestone to date.
